



Roxsand



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Spanish
Version

Small Team, Big Deal

By: Mark Miller



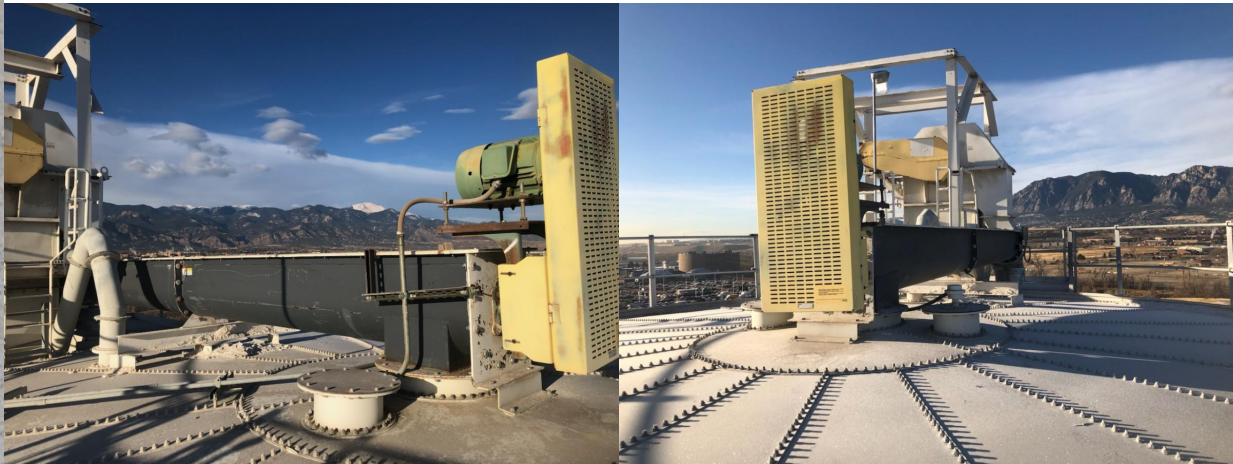
My transload journey has transformed and progressed at Kelker - Colorado Springs. I remember when I started, in 2011, hydrate was a small part of our transload operation, about 1,100 tons that year. Between 2017 and 2022 we have done almost 50,000 tons of hydrate. This year Kelker installed a new 18' SC (screw conveyor) tub/trough on top of our 90' silo to keep up with the increased demand. Thanks, Scott and Keith, from Lhoist North America, for helping us with this endeavor. Your skill set and expertise were greatly appreciated.

The biggest safety challenge with a three-man team is doing the same thing in the same way with the same small crew day after day. It is imperative that we remain focused and vigilant so that we do not become complacent. Another



The crane installing the trough: for best results plan ahead...

way to keep complacency at bay is rotating jobs each week. Because of our team's dedication, we will celebrate our 10th year in a row without a loss time accident. This requires preparation and care, from a strong team. Not only are my men strong, hard-working team members, but they are also great employees doing good for the community. Dusty and Christian are both members of the Royal Gorge Mustangs and are organizing the Car Club's 3rd Annual Christmas Toy Drive. Very proud of them!



The trough: one piece, 2600 lbs...

5 Questions with Mark

1. **What is a skill that you would like to learn? Why?** I want to learn metal wood-graining to enhance the skill set that I use in building and restoring

- wood cars.
2. **What is your favorite thing about LGE?** Family, my men are family to me, and this company is extended family to us. I have always been proud to work for a privately held, fifth-generation company.
 3. **What is the best piece of advice that you have received?** “Don’t panic and carry a towel.” --Douglas Adams
 4. **If you could have dinner with any person from the past, present, or future; whom would it be? Why?** I would have dinner with my grandpap Miller. I want him to see how all of the things that he taught me are still a part of my life that I use every day.
 5. **What would be your perfect meal?** My favorite meal would start with blue cheese and crackers followed by a 1” NY Strip with a baguette and a glass of Apothic Dark.

Happy Birthday!

December 18

Samuel Vollmer
Railroad Cars

December 19

Jose Davila
Fort Lupton

December 20

John Archuleta
Carbon Valley

December 21

James Peterson
Dell Rapids East

December 22

Alexander McElmury
Brookings

Mary Anderson
Summit



The “Hidden” Importance of Quality Management - Part 2

By Eric Leverson

Company Store Allotments

Your allotment for the Company Store resets at 11:59 pm on December 31st. Starting on January 1st, everyone will receive \$100 for the year to use on branded merchandise from the Company Store.

If you are wanting to order the Carhartt Bib Overalls the 2XLT & 3XLT are out of stock for the Black and Duck Brown. The Dark Navy has limited stock in both of the 2XLT & 3XLT sizes.



REDUCED RISKS

Risk mitigation goes beyond choosing adequate business insurance coverage and investing in cutting-edge data security software. Once our products leave our sites, there are plenty of risks to consider. Material failures, for instance, can result in significant long-term financial losses and affect the customer's experience. They may also hurt our brand and reputation. As a business owner, we are responsible for bearing the costs of product failures. In the worst-case scenario, we may have to deal with lawsuits which are costly and time consuming. For this reason, we cannot ignore or overlook the importance of quality management.

FEWER HUMAN ERRORS

Quality management practices can reduce human error. Our employees will have a set of guidelines to follow during their day-to-day operations, which helps eliminate guesswork and ensures compliance.

KEEP UP WITH THE COMPETITION

LG Everist must do everything we can to not only keep up with our competitors but to pass them. Delivering superior products and services is paramount. Quality management provides the information and guidelines for doing things correctly. Furthermore, it helps our business achieve optimum cost efficiency and utilization of available resources.

In the long run, these practices strengthen our company's brand, raising us to the level above our competitors. This will improve our products and business operations, and ultimately lead to a stronger market position. Our goal is not to become the supplier of choice, but to "BE THE SUPPLIER OF CHOICE."

Keep Santa Healthy...

...And make sure your health is on the nice list



Lack of sleep

NAUGHTY: Working some seriously long hours and a lack of shuteye can turn jolly St. Nick grouchy and even lead to heart disease.

NICE: Sneak in a nap. 20-30 minutes can improve mood, alertness and performance.

Stress

NAUGHTY: Checking an enormous list twice is stressful work when you add North Pole decorating and gift building. That stress puts Santa at risk for things like asthma and digestive problems.

NICE: Take 15-20 minutes to quietly reflect daily. Avoid alcohol and exercise regularly.

Weight gain

NAUGHTY: A diet of cookies, milk and hot cocoa is bound to take a toll. Santa has battled pre-diabetes for years, and has gained about 1-2 pounds each holiday season (same as the average person).

NICE: Focus on portion control and pack healthful snacks when traveling to avoid hunger cravings.

Inactivity

NAUGHTY: Santa sits. A LOT. Whether at his workshop, in a mall or on his sleigh. Sitting too much can lead to obesity and diabetes.

NICE: Sneak in time on your feet. Take a daily 30-minute walk and 10-minute breaks to stand and stretch every hour.

Source: Marshfield Clinic
12376-000

 **Marshfield Clinic**
Don't just live. **Shine.**

6 WAYS TO PREVENT GETTING THE FLU



..... **1. Vaccination**

is the top prevention method to avoid getting the flu.



..... **2. Practice good hand hygiene.**

Wash your hands often, and be mindful of what you touch, including your keyboard, cellphone, handshakes and doorknobs.



..... **3. Cover your nose and mouth**

when you cough or sneeze. Use your sleeve if you don't have a tissue handy.



..... **4. Avoid close contact with sick people.**

When you are sick, keep your distance from others to protect them from getting sick too.



..... **5. Disinfect surfaces**

at home, work or school, especially when someone you know is sick.



..... **6. Practice healthy habits.**

Get plenty of sleep, stay active, manage your stress, drink plenty of fluids and eat nutritious foods.

IS IT A COLD OR FLU?

| SIGNS AND SYMPTOMS | COLD | FLU |
|-------------------------|------------------|---------------|
| Symptom onset | Gradual | Abrupt |
| Fever | Rare | Usual |
| Aches | Slight | Usual |
| Chills | Uncommon | Fairly common |
| Fatigue, weakness | Sometimes | Usual |
| Sneezing | Common | Sometimes |
| Chest discomfort, cough | Mild to moderate | Common |
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Questions, Comments, Ideas or want to submit a recipe:
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Equipo pequeño, gran cosa

By: Mark Miller



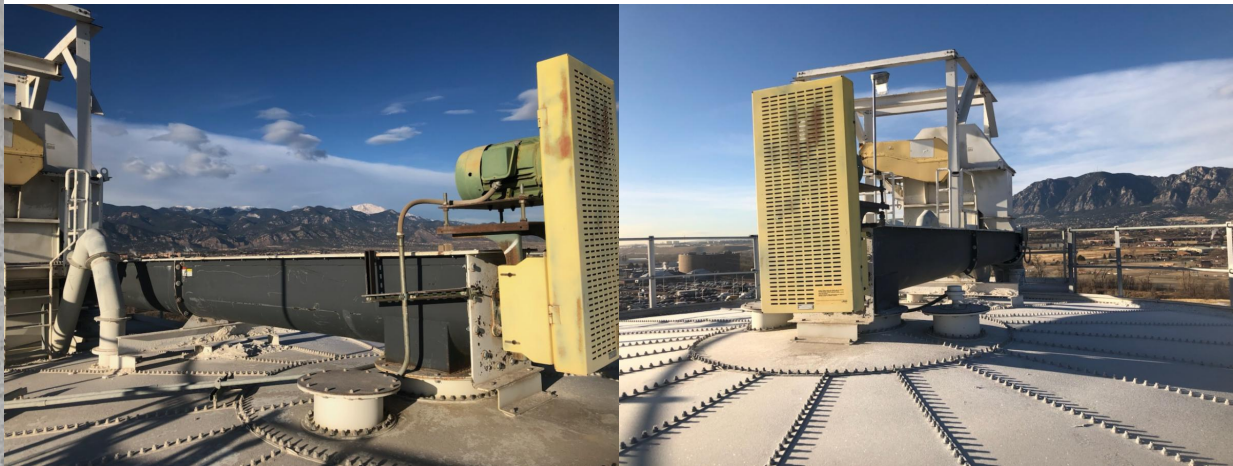
Mi viaje de transbordo se ha transformado y progresado en Kelker - Colorado Springs. Recuerdo que cuando empecé, en 2011, el hidrato era una pequeña parte de nuestra operación de transbordo, alrededor de 1.100 toneladas ese año. Entre 2017 y 2022 hemos realizado casi 50.000 toneladas de hidrato. Este año, Kelker instaló una nueva tina/canal SC (transportador de tornillo) de 18' en la parte superior de nuestro silo de 90' para mantenerse al día con la creciente demanda. Gracias, Scott y Keith, de Lhoist North America, por ayudarnos con este esfuerzo. Su conjunto de habilidades y experiencia fueron muy apreciadas.

El mayor desafío de seguridad con un equipo



*La grúa instalando el canal:
para obtener los mejores
resultados, planifique con
anticipación...*

de tres hombres es hacer lo mismo de la misma manera con el mismo equipo pequeño día tras día. Es imperativo que permanezcamos enfocados y vigilantes para no caer en complacencia. Otra forma de mantener a raya la complacencia es rotar los trabajos cada semana. Debido a la dedicación de nuestro equipo, celebraremos nuestro 10^º año consecutivo sin un accidente de pérdida de tiempo. Esto requiere preparación y cuidado, de un equipo fuerte. Mis hombres no solo son miembros del equipo fuertes y trabajadores, sino que también son excelentes empleados que hacen el bien a la comunidad. Dusty y Christian son miembros de los Royal Gorge Mustangs y están organizando la 3^a Campaña Anual de Juguetes Navideños del Car Club. ¡Muy orgulloso de ellos!



El comedero: una pieza, 2600 lbs...

5 Preguntas con Mark

1. ¿Cuál es una habilidad que te gustaría aprender? ¿Por qué? Quiero aprender a vetear madera metálica para mejorar el conjunto de

habilidades que utilizo en la construcción y restauración de automóviles de madera.

2. **¿Qué es lo que más te gusta de LGE?** Familia, mis hombres son familia para mí, y esta compañía es familia extendida para nosotros. Siempre he estado orgulloso de trabajar para una empresa privada de quinta generación.
3. **¿Cuál es el mejor consejo que has recibido?** "No entres en pánico y lleva una toalla". – Douglas Adams
4. **Si pudieras cenar con cualquier persona del pasado, presente o futuro; ¿Quién sería? ¿Por qué?** Cenaba con mi abuelo Miller. Quiero que vea cómo todas las cosas que me enseñó siguen siendo parte de mi vida que uso todos los días.
5. **¿Cuál sería tu comida perfecta?** Mi comida favorita comenzaría con queso azul y galletas saladas, seguido de un NY Strip de 1 "con una baguette y un vaso de Apothic Dark.

¡Feliz cumpleaños!

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La importancia "oculta" de la gestión de la calidad - Parte 2

By Eric Levenson

Asignaciones de tiendas de la empresa

Su asignación para la tienda de la empresa se restablece a las 11:59 pm del 31 de diciembre. A partir del 1 de enero, todos recibirán \$ 100 por año para usar en mercancía de marca de la Tienda de la Compañía.

Si desea pedir el mono Carhartt Bib, el 2XLT y el 3XLT están agotados para el Black and Duck Brown. El Dark Navy tiene existencias limitadas en los tamaños 2XLT y 3XLT.



RIESGOS REDUCIDOS

La mitigación de riesgos va más allá de elegir una cobertura de seguro empresarial adecuada e invertir en software de seguridad de datos de vanguardia. Una vez que nuestros productos salen de nuestros sitios, hay muchos riesgos a considerar. Las fallas materiales, por ejemplo, pueden resultar en pérdidas financieras significativas a largo plazo y afectar la experiencia del cliente. También pueden dañar nuestra marca y reputación. Como propietario de un negocio, somos responsables de asumir los costos de las fallas del producto. En el peor de los casos, es posible que tengamos que lidiar con demandas que son costosas y requieren mucho tiempo. Por esta razón, no podemos ignorar o pasar por alto la importancia de la gestión de la calidad.

MENOS ERRORES HUMANOS

Las prácticas de gestión de calidad pueden reducir el error humano. Nuestros empleados tendrán un conjunto de pautas a seguir durante sus operaciones diarias, lo que ayuda a eliminar las conjeturas y garantiza el cumplimiento.

MANTENTE AL DÍA CON LA COMPETENCIA

LG Everist debe hacer todo lo posible no solo para mantenernos al día con nuestros competidores, sino también para superarlos. Ofrecer productos y servicios superiores es primordial. La gestión de la calidad proporciona la información y las pautas para hacer las cosas correctamente. Además, ayuda a nuestro negocio a lograr una óptima rentabilidad y utilización de los recursos disponibles.

A largo plazo, estas prácticas fortalecen la marca de nuestra empresa, elevándonos al nivel superior de nuestros competidores. Esto mejorará nuestros productos y operaciones comerciales y, en última instancia, conducirá a una posición de mercado más fuerte. Nuestro objetivo no es convertirnos en el proveedor de elección, sino "SER EL PROVEEDOR DE ELECCIÓN".

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